



1300 247 786

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**CAPABILITY STATEMENT**

At Capstone Industries, we are a trusted leader in materials handling solutions, proudly offering a comprehensive range of high-performance equipment designed and manufactured to meet the unique needs of the Australian market. With over 20 years of industry experience, we specialise in the engineering, design, manufacture, installation, and ongoing support of materials handling equipment, including dock levellers, scissor lift tables, and goods/freight hoists.

Driven by innovation, reliability, and precision craftsmanship, our solutions are tailored to enhance efficiency, safety, and productivity across diverse industries, including logistics, warehousing, and manufacturing. Our team of experts is dedicated to understanding the unique challenges of each client, ensuring we deliver solutions that exceed expectations while complying with the highest safety and quality standards.

Our unwavering commitment to building long-term client relationships has established us as market leaders, with products that are synonymous with outstanding quality, durability, and cutting-edge innovation. From initial consultation to ongoing servicing and maintenance, we offer a seamless experience that ensures optimal performance and peace of mind for our clients nationwide.

At Capstone Industries, we don't just deliver products—we deliver solutions that empower Australian businesses to thrive.



**Name:** Capstone Industries

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**Location:** Campbellfield, Victoria

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**Core Services:** Design, manufacture, installation, and servicing of materials handling equipment.

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**Reach:** Nationwide

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**Industry Experience:** 20 years

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## MANUFACTURING & DESIGN

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- Expertise in custom design solutions for dock levellers, scissor lift tables, and freight hoists.
- State-of-the-art manufacturing processes.

## INSTALLATION

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- Safe, efficient, and professional installation services nationwide.



## SERVICING & MAINTENANCE

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- Comprehensive servicing and maintenance solutions to ensure equipment reliability and longevity.
- Preventative maintenance programs tailored to client needs.



## INNOVATION

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- Use of cutting-edge technology to develop efficient, high-performing solutions.

## CORE COMPETENCIES

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- Tailored Materials Handling Solutions for Diverse Industries

We specialise in providing customised materials handling solutions designed to meet the unique demands of a wide range of industries. From logistics and warehousing to automotive and manufacturing, our expertly engineered products ensure efficiency, safety, and reliability in every operation.

- On-Time Delivery and Superior Project Management

Our commitment to timely delivery is backed by a robust project management approach, ensuring that every phase—from design and manufacturing to installation—is executed seamlessly and within the agreed timeline. We prioritize clear communication and meticulous planning to exceed client expectations.

- Dedication to Safety and Compliance with Australian Standards

Safety is at the core of our operations. All our products are meticulously designed and engineered in Australia to comply with the strictest safety standards and regulations. Our adherence to Australian compliance requirements guarantees that our solutions not only perform efficiently but also uphold the highest levels of workplace safety.

- Exceptional Customer Service

We pride ourselves on delivering outstanding customer service at every stage of the project. Our dedicated support team is committed to providing prompt responses, expert guidance, and continuous support, ensuring a smooth and hassle-free experience for our clients.

- 24/7 Field Service Support

Our clients benefit from round-the-clock field service support, ensuring that any issues are resolved swiftly and efficiently. Our team of skilled technicians is always on hand to provide maintenance, troubleshooting, and repair services to minimize downtime and keep your operations running smoothly.

At Capstone Industries, we set ourselves apart through a combination of innovation, expertise, and an unwavering commitment to delivering exceptional quality. Our competitive advantages include:

## **1. Australian Design and Manufacturing**

- All our products are designed and manufactured in Australia, ensuring exceptional quality and compliance with local standards.
- Our deep understanding of the Australian market enables us to create solutions tailored to meet industry-specific challenges.

## **2. Comprehensive End-to-End Solutions**

- From design and engineering to installation and ongoing maintenance, we offer a seamless and integrated approach, minimising downtime and maximising efficiency.
- Our in-house capabilities allow us to maintain strict quality control at every stage of the process.

## **3. Proven Industry Expertise**

- With over 20 years of experience, we have a proven track record of delivering innovative and reliable solutions to clients across diverse industries.
- Our team of skilled engineers and technicians brings unparalleled expertise to every project.

## **4. Customisation and Flexibility**

- We specialise in providing tailored materials handling solutions that align with the unique needs of each client.
- Our ability to adapt and innovate ensures we meet both standard and complex requirements with precision.

## 5. Reliability and Durability

- Our products are built to withstand demanding operational environments, ensuring long-lasting performance and value.
- Clients trust us for reliable equipment that minimises downtime and enhances productivity.

## 6. Exceptional Customer Service

- We pride ourselves on building long-term partnerships with our clients through personalised support and responsiveness.
- Our team is committed to ensuring client satisfaction from initial consultation to post-installation servicing.

## 7. Nationwide Reach

- We serve businesses across Australia, providing consistent and dependable service no matter the location.
- Our strong logistical capabilities ensure timely delivery and support nationwide.

## 8. Commitment to Safety and Compliance

- All our solutions meet and exceed Australian safety and compliance standards, offering clients peace of mind and reduced risk.
- We prioritise safety in every aspect of our operations, from design to installation.

By leveraging these competitive advantages, Capstone Industries has earned its reputation as a trusted partner in materials handling solutions, empowering businesses to thrive with efficiency, reliability, and innovation.

## PHONE

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1300 247 786

## EMAIL

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## WEBSITE

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## ADDRESS

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### **New South Wales**

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